THC HUNTERS / BUSINESS GUIDES

# Bring better questions to the demo.

One sheet per provider. Use invented records; keep customer information off this sheet.

### 1. Provider, package and date

Market, locations, registers and the person answering your questions:

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### 2. Essential requirements

List up to three. A missing essential requirement needs an answer before signing.

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### 3. Everyday work and permissions

What was shown? What was only stated? What remains unanswered?

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### 4. Failure and recovery

Connection loss, failed sync, alerts, reconciliation and support responsibility:

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### 5. Data and website connections

Export sample, field definitions, migration gaps and integration owner:

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### 6. Full cost and exit terms

Currency, upfront / first-year / renewal costs, unknown charges and notice period:

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### 7. Decision and next action

Fit, unresolved questions, follow-up owner and date:

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Mark evidence: SHOWN / VENDOR-STATED / NOT ANSWERED. A demo is not an uptime test.

A planning aid, not a provider rating or compliance guarantee. Reviewed November 1, 2026.

https://thchunters.com/research/dispensary-pos